WORCESTER BRAVEHEARTS BASEBALL CLUB



WORCESTER BRAVEHEARTS ALL-STAR TICKET SPECIALIST INTERNSHIP

The Worcester Bravehearts "All-Star Ticket Specialist" Internship is a for-credit internship that will work directly with the Bravehearts front office and the Futures League in the planning, selling, and execution of the 2025 Futures League All-Star Festivities in Worcester, MA. This internship will help coordinate events and sell tickets for the league Home Run Derby hosted at Fitton Field, and All-Star Game hosted at Polar Park. In this position, you will help gain valuable experience in ticket sales and high-profile event planning, while also helping to gain exposure to a professional sports environment.

Responsibilities:

- Assist in the development and execution of ticket sales strategies for the 2025 Futures League All-Star Game.
- Promote ticket packages, group sales, and single-game tickets to potential buyers through various channels, including email, phone calls, social media, and in-person outreach.
- Manage and respond to ticket inquiries
- Support the sales team with prospect generation
- Develop creative ticket packages and drive ticket sales of event
- Assist with game-day operations related to ticketing and fan engagement at Polar Park.
- Collaborate with marketing, community outreach, and operations departments to ensure a successful event.
- Attend and contribute to sales meetings and strategy sessions.

Qualifications:

- Must be enrolled in a college or university and eligible for academic credit.
- Strong communication and interpersonal skills
- A passion for event planning, sales and promotion
- Self-motivated, goal-oriented, and able to work independently as well as part of a team.
- Availability to work flexible hours, including evenings and weekends, leading up to and during the All-Star Game event.

To apply:

Please send cover letter and resume to Assistant General Manager Donny Porcaro via email-Don@worcestebravehearts.com.